



## Vaco Success Story

### Challenge

The company's application systems, data and back-end IT systems were error-prone, poor performing, and limited in its ability to scale and flex. This impeded the company's ability to deliver to its customers and grow in the marketplace.

### Solution

Vaco's team of experts led the evaluation and selection of a new ERP software platform, which included the requirements definition, future state process design, decision criteria, RFP process, contract negotiations and business case justification.

### Results

A popular cloud-based ERP platform, with strong vendor support and functional development capabilities, positioned the client for scalability, financial integrity, and recovery of lost revenue. As the client grows organically and through acquisitions, the systems will continue to support the strategic objectives.

**We have a proven approach to create secure, high-performing and sustainable solutions across technology, integrated risk management and business processes, even with the most "at risk" projects or conditions.**

## COMPANY PROFILE

- **\$65M Industrial Services Company**
- **Private Equity backed**
- **15 locations across the Midwest Region**