![Vaco logo]

Vaco Case Study

Challenge

A large banking company was undergoing its biggest acquisition to date, leveraging a third party firm to help. The teams were falling behind on deadlines, and the project leaders were leaving Executives in the dark as to where everything stood.

Solution

The client approached Vaco and asked how we could help. We placed one of our Senior Engagement Directors on the program to identify a path forward. Using a combination of project management techniques, including; Agile, development, and critical chain we developed a clear visual for not only the executive team, but for every station within the company. The breadth of our integration plan covered all banking functions; Commercial, Mortgage/Lending, Consumer, Digital, Marketing, IT, Finance, and Human Resources.

Vaco assembled an integration team consisting of project managers, developers, banking specialists, analysts, technical writers, organizational change leadership, and any other niche skill sets required for a successful transition.

Results

- **Saved the bank $750k in Merger Integration Management costs.**
- **All major milestones and deadlines were met.**
- **Successfully integrated over 400 applications, 2,000 people, and 32 teams.**
- **Several consultants exceeded expectations, and were offered full-time positions.**
- **The newly merged client remains a cornerstone partner with Vaco.**